



Internationalizing Your Franchise

A Complete Legal, Tax & Accounting Solution

Together as One

Our Global Presence

● = Legal ● = Accounting

North America (48 offices)

- Canada
- USA

Latin America & Caribbean (36 offices)

- Argentina
- Barbados
- Belize
- Bolivia
- Brazil
- Chile
- Colombia
- Costa Rica
- Dominican Republic
- Ecuador
- El Salvador
- Guatemala
- Mexico
- Panama
- Peru
- Uruguay
- Venezuela

Europe (113 offices)

- Andorra
- Austria
- Azerbaijan
- Belgium
- Bulgaria
- Cyprus
- Czech Republic
- Denmark
- Finland
- France
- Georgia
- Germany
- Greece
- Guernsey
- Hungary
- Ireland
- Italy
- Jersey
- Luxembourg
- Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Russian Federation
- Serbia
- Slovakia
- Slovenia
- Spain
- Sweden
- Switzerland
- Turkey
- United Kingdom

Africa (26 offices)

- Algeria
- Botswana
- Egypt
- Ethiopia
- Kenya
- Libya
- Lesotho
- Malawi
- Mauritius
- Morocco
- Nigeria
- South Africa
- Tanzania
- Tunisia
- Uganda
- Zambia
- Zimbabwe

Middle East (46 offices)

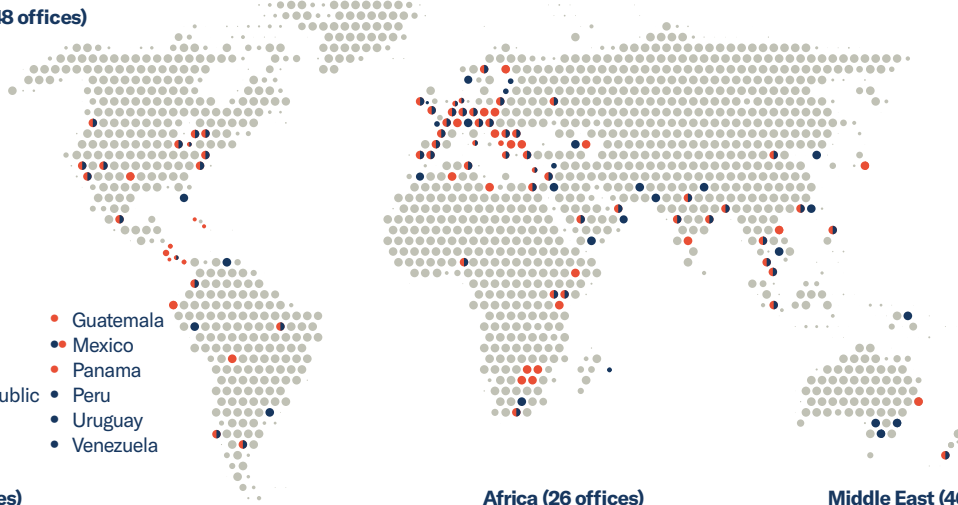
- Afghanistan
- Israel
- Jordan
- Lebanon
- Oman
- Saudi Arabia
- UAE
- Yemen

Australia & Oceania (10 offices)

- Australia
- New Zealand
- Papua New Guinea

Asia (35 offices)

- Bangladesh
- Cambodia
- China
- Hong Kong
- India
- Indonesia
- Japan
- Malaysia
- Nepal
- Pakistan
- Philippines
- Singapore
- South Korea
- Taiwan
- Thailand
- Vietnam



Our Value Proposition

- **We make it easier for multi-unit franchisors, multi-unit franchisees, and master licensors and licensees to expand into international markets.**
- **We take on companies' compliance obligations to reduce risk and worry.**
- **We provide a flexible, collaborative approach to service with support on hand whenever and wherever needed.**
- **We provide a single point of contact to coordinate advice from each global location as business scales up and down.**

Let AGA support you in growing and protecting your franchise business across the world.



About Allriott Global Alliance

- Headquartered in London.
- In business since 1979.
- An alliance of fully independent accounting and business law firms. Independence ensures 100% focus on providing a high level of personal service to clients.
- Global solution provider to international companies. Beyond soft landing and core compliance, specialist global solutions include cross border M&A, renewable energy, fraud and asset recovery, franchising, private wealth, pharmaceuticals, aviation and tourism, global mobility and tech start ups.
- Services of a uniformly high standard are provided across the world.

Represented in:

Continents	Countries	Offices
6	100	300



Your complete legal, tax and accounting solution tailored to your international franchise requirements

Taking responsibility for all your legal, tax and accounting compliance requirements, AGA members have a wealth of experience and can assist multi-unit franchisors, multi-unit franchisees, and master licensors and licensees to make more confident decisions when growing and protecting their businesses.

Our professionals act for major global franchises in sectors such as food and drink, fashion, B2B services, real estate, entertainment, travel, sport, B2C consumer goods, beauty and health and fitness. We have worked for Wendy's, Arby's, Dunkin Donuts, Baskin-Robbins, Roberto Collina, Louis Vuitton, Zeiss and Office Depot.



Choose from our service menu:

- **Master franchise agreements – negotiation, drafting, reviewing and implementation**
- **Intellectual Property - trademark protection, trade secrets and finance**
- **Real estate and lease negotiations**
- **International tax planning**
- **Franchise tax compliance**
- **Dispute resolution and arbitration**
- **Set up and structure of a franchise network**
- **Accounting, payroll, and audit**
- **HR & employment law**
- **Financial due diligence**
- **Data Protection compliance**
- **Transfer of technology**
- **Public authority registration**
- **Anti-money laundering regulation compliance**
- **Anti-corruption regulation compliance**



**Visit us at
booth 971 to
discuss your
requirements**



Together as One - Our Service Model

Our service model, including our ONE Point of Contact approach, ensures a successful implementation and the oversight and direction of ongoing support across the world.

ONE Team

Engage one team for all of your set-up, accounting and tax compliance and legal advisory needs. Within one country, one region or across the world.

ONE Set of High Service Standards

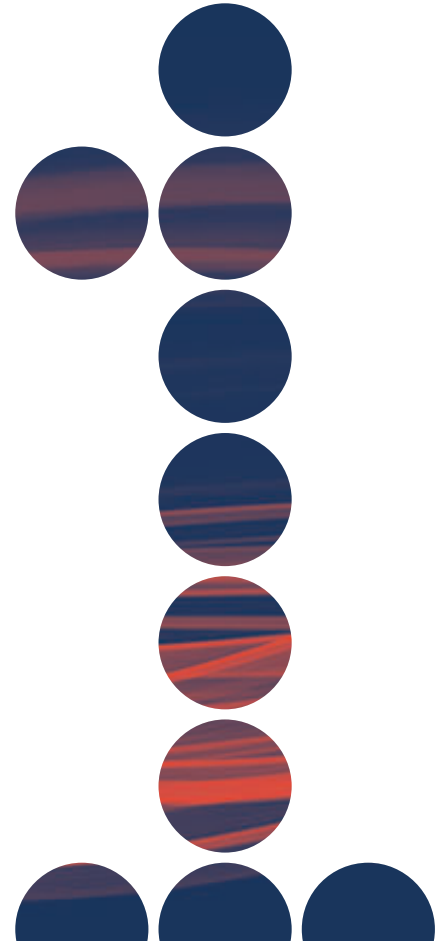
Count on team members who understand the importance of responsiveness, clear communication, transparency and technical excellence... as set out in our Service Promise Agreement.

ONE Source of Expertise

Access a fully comprehensive, à la carte range of compliance and advisory services from 'under one roof' via our global alliance.

ONE Point of Contact

Work with one Lead Engagement Partner (the 'Hub') who coordinates with Local Engagement Leads (the 'Spokes') in each jurisdiction. Advice is joined up, reporting is consolidated, and clients only need to explain anything once.



Our specialists

Combining in-depth local knowledge with the global resources of the alliance, law and accounting member firms in some 100 countries collaborate effectively when serving multi-unit franchisors, multi-unit franchisees, and master licensors and licensees. This engagement is crucial for building trust, ensuring compliance, and achieving successful outcomes.

Our team of specialist franchise lawyers and accountants comprises highly experienced professionals who advise on intellectual property, commercial contracts and corporate matters, disputes, commercial property, HR & employment law, business planning, financial reporting, tax planning, sale valuations, bookkeeping and payroll and much more.



We are pleased to be exhibiting and presenting a panel session on May 30 at 4pm at the International Franchise Expo in New York. Entitled “Internationalizing your Franchise – the key legal and tax considerations” we will be highlighting AGA’s expertise in supporting franchisors, franchisees, licensors, and licensees setting up or expanding into new jurisdictions.

[Read more here >](#)



Meet our panel in New York:



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Partner and Chairman
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Robin E. Silverman
Alliott Global Alliance
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Kerry Tassopoulos
Alliott Global Alliance
in Texas
Of Counsel and a corporate,
regulatory and compliance attorney
at Platt Richmond PLLC
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Our team are renowned in their local jurisdictions for their work assisting franchise businesses, and their reach and capabilities are expanded exponentially by connecting with a global alliance of professionals in almost 100 countries, all with diverse skill sets and industry knowledge.



We invite you to talk to us about our specialist solutions and about how AGA can support you to grow and protect your franchise business across the world.



Contact

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The alliance and its member firms are legally distinct and separate entities which are not and shall not be construed to be in the relationship of a parent firm, subsidiary, partner, joint venture, agent, or network. No alliance member firm has any authority (actual, apparent, implied, or otherwise) to obligate or bind Alliott Global Alliance or any other member firm in any matter whatsoever.

As independent firms, Alliott Global Alliance member firms each render their services entirely on their own account (including benefit and risk).

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